

MICRO, SMALL & MEDIUM ENTERPRISES

#### EMPOWERING YOUR

# DIGITAL OURNEY



www.devantitsolutions.com

# OUR TEAM





SAPTARSHI DAS
CHIEF ADVISOR
Indian Institute of Technology Bombay,
University of Vienna

With 20 + years of experience, he leverages AI and data to drive transformation in energy production through global partnerships and a team of skilled researchers, focusing on ensuring sustainable, affordable energy solutions.



ARIFUL MONDAL
CHIEF ADVISOR, DATA ANALYTICS
Indian Institute of Technology Bombay

Possessing 20+ years of experience and several global certifications in data science and digital transformation, he leads organizational change through Al roadmaps, data-driven strategies, and the development of digital capabilities worldwide.



SOUVIK DUTTA
CHIEF CONSULTANT, DATA ANALYTICS
Indian Statistical Institute

With an MSQE and 23+ years of experience, he excels in analytics, predictive modeling, research, and MIS across banking, finance, retail, and healthcare, using SAS, SPSS, and Minitab.



HIMADRI ROY
CHIEF FUNCTIONAL ADVISOR
Indian Institute of Finance

With 20+ years of experience in BFSI across Equity Research, Fixed Income, and Investment Banking, he now leads tech projects using Python, NLP, and machine learning to drive data-driven insights and sustainable growth.



KAMALESH HALDER
GLOBAL DIRECTOR
University of Dhaka

A strategic leader with 25+ years of experience, an MBA in Marketing, and an MSc in Microbiology, specializing in pharmaceutical marketing, international trade, and consultancy, currently leading healthcare, energy, and infrastructure consulting in the UK.



MANJISTHA ROY
CHIEF ADVISOR, DATA ANALYTICS
Indian Institute of Technology Bombay

An accomplished professional with 16+ years of experience in Business Analytics, Data Analysis, and Statistical Modeling, she leads innovative energy solutions through global partnerships, driving advancements in Al and data-driven strategies across the energy sector.



ABU FAISAL MOHAMMED
GLOBAL PRESIDENT
West Bengal University of Technology (WBUT)

With 10+ years of experience in SDLC, automation, and software development, he brings a strong IT foundation to his work. His technical expertise is demonstrated through a proven track record of delivering innovative and efficient solutions.

# OUR CORETEAM

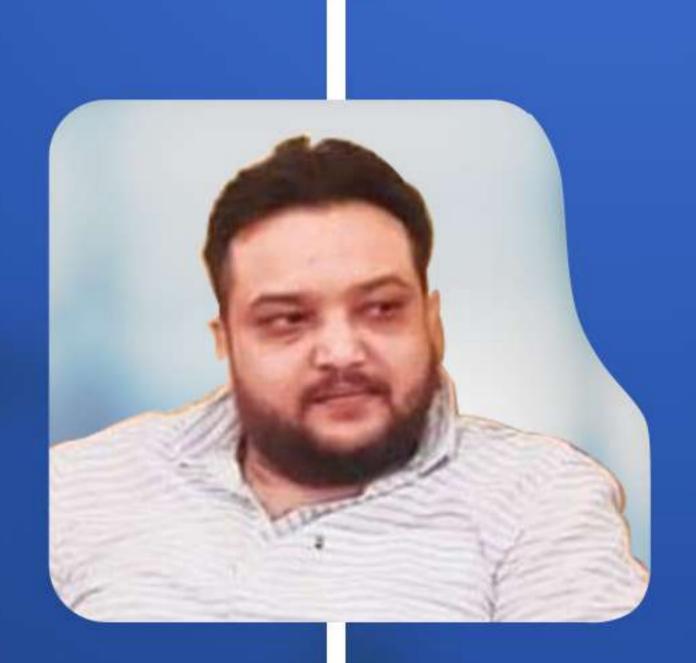




#### SUBHABRATA MUNSHI:

CHIEF EXECUTIVE OFFICER

He has 25+ years of experience in the IT industry, with a successful track record of executing projects in both product and service sectors within multinational corporations (MNCs). He excels in leading cross-functional teams and delivering complex IT solutions that drive business growth and success.



#### SAURAV DAS:

CHIEF MARKETING OFFICER

With 11+ years of experience and an IT background, he excels in driving global expansion, building international relationships, and developing market strategies. He specializes in cross-cultural communication, negotiations, risk assessment, and ensuring compliance in international business.



#### MANOJIT MALLIK:

CHIEF OPERATING OFFICER

With 11 + years of experience in software development and a strong background in AI, blockchain, mobile applications, and web application development, he is dedicated to leveraging cutting-edge technology to address real-world challenges and drive innovation. He leads his team in delivering high-quality, scalable, and user-centric solutions, ensuring the creation of impactful and forward-thinking technologies.



#### SOUVIK DAS:

CHIEF TECHNOLOGY OFFICER

With 7 + years of experience driving revenue growth and market expansion, he is an expert in digital strategy, specializing in transforming ideas into impactful results. He leverages his expertise to deliver innovative solutions that enhance business performance and accelerate success.



## WHOWEARE

At Devant, we bring 7+ years of expertise in crafting innovative tech solutions that empower businesses to grow and succeed. We pride ourselves on delivering high-quality services at prices that won't break the bank—because your success shouldn't come with a hefty price tag.

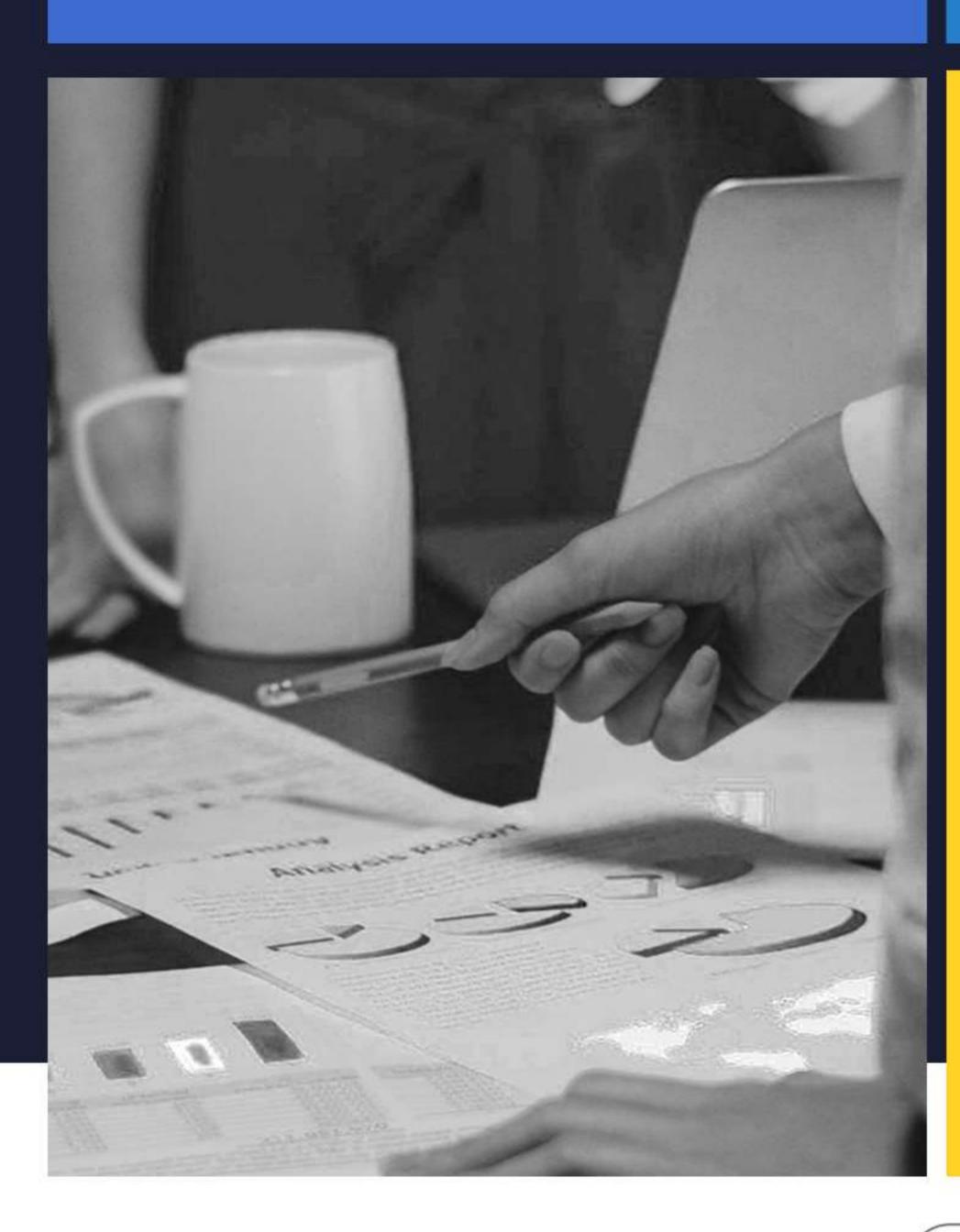
#### Efficiency in Action

Our team is our strength. With a focus on efficiency, we make sure every project is handled with precision and speed, delivering results that meet your deadlines without sacrificing quality.

#### Affordable Excellence

Top-tier solutions don't have to come with a premium price. At Devant, we tailor our services to fit your budget, offering competitive pricing that guarantees you the best value for your investment.





#### Uncompromising Quality

We don't believe in cutting corners. Our zero-tolerance policy for quality compromise ensures that every solution we deliver is thoroughly tested, reliable, and built to help your business succeed for the long term.

YEARS IN **OPERATIONS** 

190+ CUSTOMERS

COUNTRY PRESENCE WITH **EXPANSION CURRENTLY IN PROGRESS** 

SOME OF OUR CLIENTELE































# Partnering to the Industry



As a multifaceted organization, we extend our expertise in IoT, data analytics, web applications, AI, and mobile applications, acting as a true partner to your business. We work alongside you across various domains, from feeding and analyzing data to developing practical solutions that improve efficiency and drive growth. Our commitment goes beyond just providing technology; we share in the responsibility of your success, working closely with you to ensure our solutions align with your goals and help your business grow. Together, we support each other in achieving success.

The Benefits of Partnering with Us

#### WIDE EXPERTISE:

With several years of hands-on experience, we cover a range of areas, including web and mobile apps, IoT, data analytics, and AI, providing solutions that are expertly tailored to meet your unique needs.

# WE CARE ABOUT YOUR SUCCESS:

We work closely with you and make sure our efforts are aligned with your goals. Your success matters to us, and we're committed to supporting it.

#### OPRACTICAL SOLUTIONS:

We focus on providing solutions that work for your business. We don't just apply the latest technology, we make sure it actually helps you solve problems and improve operations.

#### ONGOING SUPPORT:

We're here for the long term. From the start to after implementation, we'll be there to help you with any changes or challenges along the way.

#### FLEXIBILITY:

As your business changes, we'll adjust and provide solutions that continue to meet your evolving needs.

By choosing us, YOU'RE SELECTING A PARTNER who is DEDICATED TO HELPING YOUR BUSINESS GROW AND SUCCEED.

# IOT\_\_\_SOLUTIONS

### OPTIMIZE YOUR FLEET

- Real time fleet tracking system
- Fuel Management
- Geo -fencing & Theft management
- Vehicle Health
  Monitoring
- Environmental condition monitoring

#### PREDICTIVE MAINTENANCE FOR HEAVY INDUSTRY

- Asset Tracking
- Maintenance downtime
- Resource Allocation
- Safety Compliance

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## MOBILE ASSET TRACKING & MANAGEMENT

- Customizable dashboard
- Asset utilization optimization
- Maintenance alerts and scheduling
- Security and theft management using Geo-fencing
- ROI analytics and cost tracking
- Multi-device integration

# IOT\_\_\_\_SERVICES:

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#### IOT DRIVEN ANALYTICS

- O Data interaction
- O Data transmission
- O Data processing
- O Data visualization
- O Data analytics
- O Data prediction



#### COMPREHENSIVE IOT SOLUTIONS

- Device management
   Cloud and edge interaction
  - Security services
  - 24/7 IoT support and monitoring
  - Scalable and interpretable ecosystem
  - © Custom IoT application

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## DATA ANALYTICS:

THE FUTURE OF SMARTER BUSINESS

Tailored Analytics Solutions for Every Industry

#### BFSI

(Banking, Financial Services, and Insurance):

- Propensity Model (Cross-sell, Up-Sell, attrition)
- Customer Life Time Value and Profitability Analysis
- Segmentation (Factor, Cluster, Multidimensional)
- Credit Risk Scorecard Development and Monitoring (Origination, Behavior, Fraud, Collection, etc.)
- Portfolio Performance and Health Monitoring
- Loss Forecasting

#### CPG

(Consumer Packaged Goods):

- Sales and Demand Forecasting
- Inventory Management
- Trend Analysis and Sales Reports
- Promo Effectiveness Analysis
- Met Revenue Management

#### Education Institutes

- Student Profiling and Segmentation
- Correlation Analysis -Past and Future Prospects
- Standardization of the Grading System
- Student Performance Tracking & Reporting
- Automated Tool for Assignment Creation and Checking

#### Retail

Customer Journey Analytics (RFM, Loyalty, Product Affinity, Churn, Segmentation, Customer Satisfaction, Customer Journey Mapping)

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- Sales and Demand Forecasting
- Market Research (Brand Health Tracking, NPS, Catchment Potential Estimation)
- Inventory Management

#### Healthcare

- Patient Profile Analysis
- Clinical Feature Analysis
- Orug Efficacy Testing
- Orug Usage Analysis
- **Overall Data Management**
- Analysis of Customer Feedback



#### Manufacturing

- Predictive Maintenance
- Supply Chain Optimization
- Production Efficiency Analysis
- Quality Control and Defect Prediction
- Inventory Optimization



## Data Management and Engineering

Historical Data Analysis for Future Growth

## DATA MANAGEMENT AND GOVERNANCE

- Enterprise Data Architecture
  Design and Platform Modernization
- Customer Data Platform (CDP) Solutions
- Intelligent Data Quality and Data Cataloging
- O Data & Analytics Maturity Assessments
- Master Data Management (MDM)
- Product Information Management (PIM)
- Custom Data Strategy and Implementation Plans

#### DATA ENGINEERING

- AI-driven Data Stream Building for Real-time Insights
- O Data Ingestion, Integration (ETL/ELT) Services
- Cloud Data Pipeline Architecture and Implementation

# DATA VISUALIZATION AND INSIGHTS

- Executive Dashboard Design and Implementation
- Customer Insights and Behavioral Analysis
- Business Performance Reporting and Strategic Analysis
- Finance, Operations, and HR Reporting
- Mobile App and Website Performance Reporting & Optimization
- Self-Service Analytics Platform Design
- Expertise in various reporting and visualization tools like Power BI, Tableau, Looker Studio, Qlik Sense, R, Python, etc

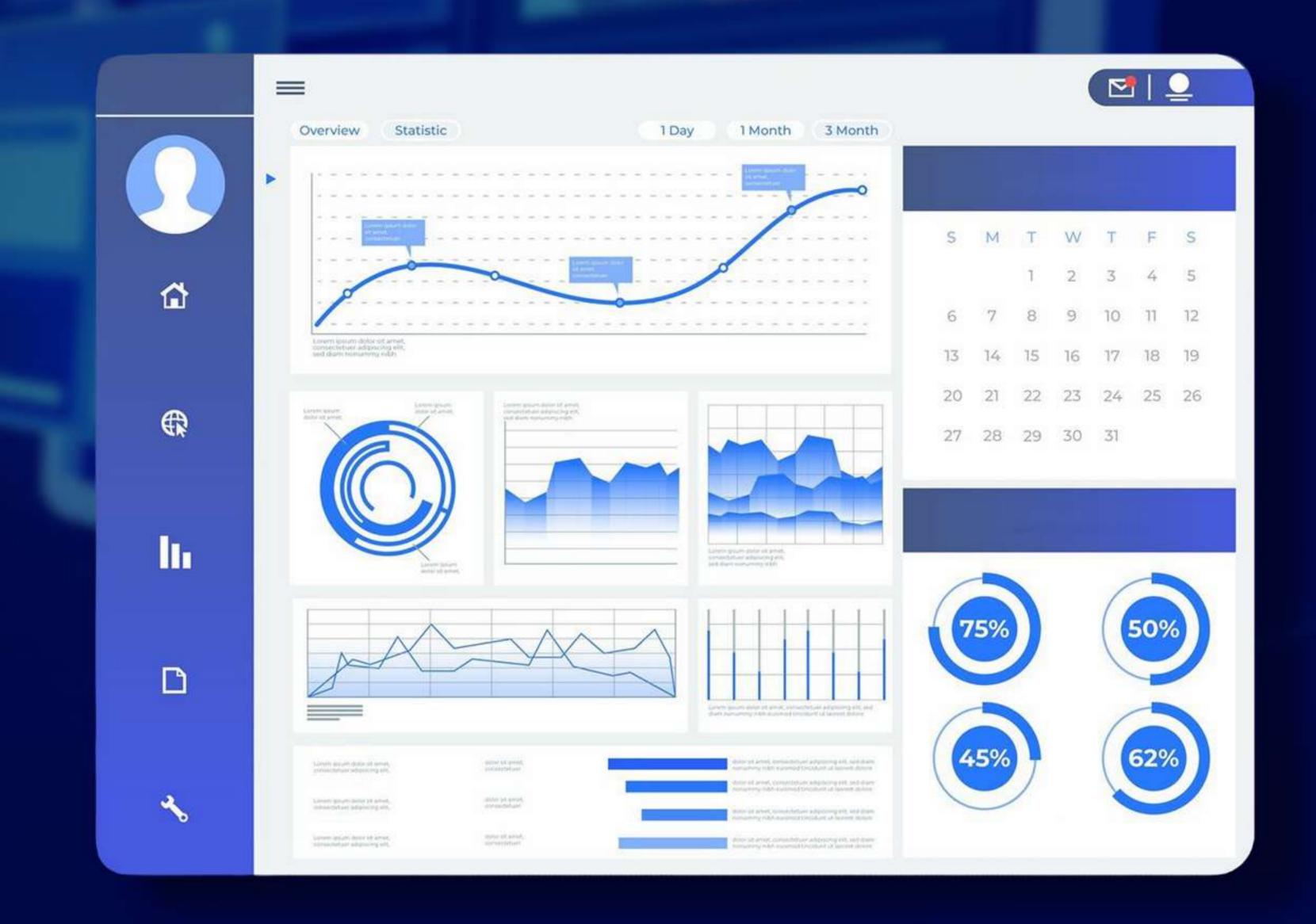
# ADVANCED ANALYTICS & AI

- Marketing Campaign Effectiveness Tracking
- Search Engine Optimization (SEO) & Google Analytics (GA4)
- **Oustomer Segmentation and Targeted Marketing**
- Market Mix Modeling, A/B Testing, and Attribution Modeling
- AI-driven Contact Center Management
- Sales and Demand Forecasting
- AI-driven Employee Attendance Management
- Predictive Modeling





# WEB-BASED APPLICATION SOLUTIONS



#### SOLUTIONS

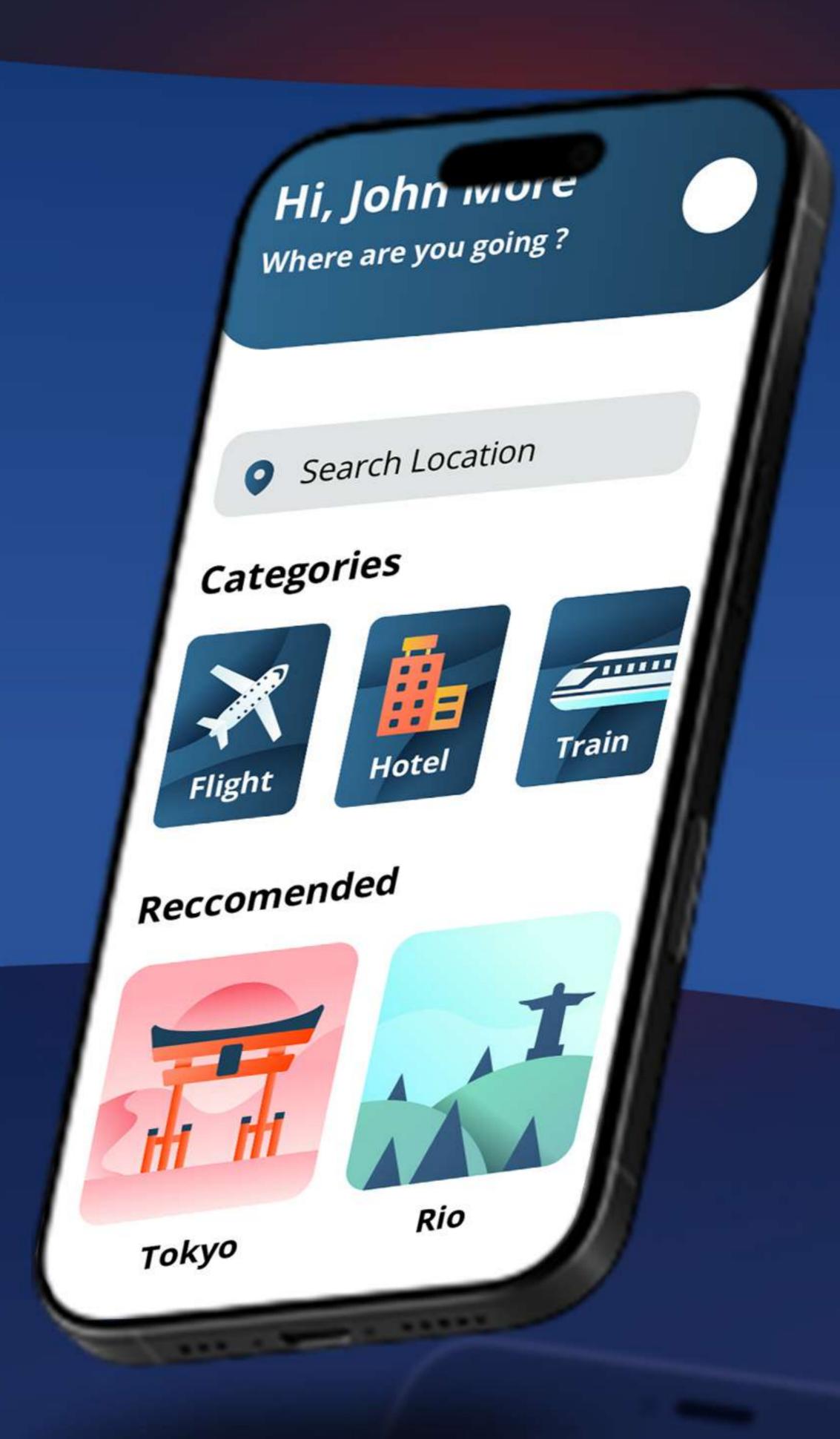
- HIMS: For Simplifying Healthcare & Amplifying Efficiency
- Clinical Management System: For Simplifying Healthcare & Amplifying Efficiency
- College or School Management System: For streamlining education with digital excellence
- Learning Management Systems (LMS): For Transforming Learning & Empowering Success
- Smart Inventory Management Systems: For Smart Business
- Marketplace Solutions: For Connecting Buyers and Sellers with Seamless Solutions
- OPOS (Point of Sale) Systems: For Transforming Transactions into Insights
- Material Management Systems: For Optimizing Resources With Minimizing Wastages
- Workforce Management Systems: For getting Exceptional Result With Efficient Teams
- HR Payroll & Roster Management: For getting Exceptional Result With Efficient Teams
- ☑ E-Commerce Solutions: For getting Exceptional Result With Efficient Teams
- Logistics Management System: For getting Exceptional Result With Efficient Teams
- Ocument Approval System: Streamline approvals, boost productivity, and ensure compliance
- © CRM System: Streamline approvals, boost productivity, and ensure compliance.



#### Revolutionizing industries with

# MOBILE-FIRST INNOVATION

We create both native and hybrid mobile apps for different purposes, such as Business, Productivity, Live Streaming, Gaming, Social Media, and Utility apps. We also build demo apps for cloud platforms and provide sample codes for Android and iOS, helping to integrate various APIs.



#### SOLUTIONS:

- OTT Platform Solutions
  - For seamlessly delivering the contents
- Healthcare Solutions
  Empowering Care With
  - Technology.
- Retail & E-Commerce Solutions:
  - Revolutionizing Retail with Seamless Shopping Experiences
- Financial Services Solutions
  - Transforming Finance through Innovation
- **Secontion** Solutions:
  - Empowering Learning with Mobile Technology
- Logistics & Transportation Solutions:

Optimizing Movement, Delivering Excellence

#### SERVICES:

- Customizable UI/UX Design for Both Platforms
- Rapid Prototyping and Iterative Development
- AI-Powered Features
- Seamless Integration with IoT and Wearables
- Geo-Targeting and Location-Based Services
- **Offline Functionality**
- Post-Launch Analytics and Optimization
- Secure and Compliant Solutions
- Cross-Platform Development for Android & iOS
- Real-Time Data Sync and Cloud Integration

# Other Services UNES ES



SCANNING, DIGITIZATION AND ARCHIVING: MAKING DOCUMENTS ACCESSIBLE IN JUST ONE CLICK



EFFECTIVE IT MANPOWER SUPPLY FOR STRATEGIC BUSINESS GROWTH -

END-TO-END GRAPHIC SOLUTIONS

FOR ALL DESIGN GOALS

CONSULTING SERVICES FOR

EMPOWERING BUSINESS SUCCESS

COMPREHENSIVE VIDEO EDITING SERVICES FOR EVERY NEED

#### CONTACT OUR TEAM





info@devantitsolutions.com

7/9 Poddar Nagar 1st floor, Near South City, Kolkata 700068

CANADA



+14374991573

info@devantglobal.com

23 Cooperage Lane, Ajax, Ontario, Canada, L1S 0E8



+44(0)1245392045

info@devantdigitech.com

Waterhouse Business Centre Unit 95 2 Cromar Way, Chelmsford, Essex CM1 20E United Kingdom

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